

Town of Lapel

From: Town of Lapel <info@lapelindiana.org>
Sent: Monday, July 03, 2023 7:41 AM
To: council@lapelindiana.org
Subject: FW: Rate Increase

From: Daniel Paull [mailto:dpaul@regalcomputerservices.com]
Sent: Sunday, June 25, 2023 11:37 AM
To: Town of Lapel
Subject: Rate Increase

Greetings,

Unfortunately the cost of hosting has gone up again, these past 6 months the cost I pay for hosting has gone up (20%), as has the cost of renewing domain names (25%), securing them with SSL's (25%) and generally doing anything tech related.

Furthermore Facebook and a number of other content providers I use on behalf of the Town of Lapel have added new regulatory hurdles that are time consuming and add to the amount of work I have to do for the Town of Lapel and sneakily raised their base rates (while still providing the same level of service).

I don't like to pass these costs on to my customers, but these last few rate increases have been particularly hard on the Regal Computer Services coffers.

My last rate increase was in October 2021, before then it was 2017.

You are currently paying \$850 a month.

Which breaks down as:

- LapelIndiana.org, LapelPlanning.org \$225
- LapelParks.org \$50
- Alerts \$150
- Work Orders \$75
- FB Archive \$50
- Cybersecurity/PC maint x 5 \$300

The new breakdown of fees would be:

- LapelIndiana.org, LapelPlanning.org \$250 **(increase \$25)**
- LapelParks.org \$50 (no increase)
- Alerts \$175 **(increase \$25)**
- Work Orders \$75 (no increase)
- FB Archive \$100 **(increase \$50)**
- Cybersecurity/PC maint x 5 \$300 (no increase)

This would see the monthly fee go up to \$950 starting August 1st.

I will lock this rate in for you guys for the next three years.

It's been my pleasure to serve the Town of Lapel since 2010 and I look forward to continuing to do so!

Sincerely,



Daniel Paull

Regal Computer Services

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